Getting even more from Cerner Millennium®

Clinically Integrated Revenue Cycle

QUICKLY | COST EFFICIENTLY | WITH THE RESOURCES YOU HAVE

The Stakeholders

Clinicians/CNO

Still reeling from the toughest year in recent memory? Short on staff? Constantly shifting scarce resources? PowerChart™ may be able to help your efforts at “doing more with less.”

RevCycle/CFO

More than ever, there is no room to sacrifice a single dollar’s worth of revenue—anywhere in the process: maximizing results in upstream and downstream processes is critical to survival.

IT/CMIO

Getting the support you need from clinicians and Senior Leaders to achieve their goals can be helped with insight from trusted consultants who can cite examples of what’s required to make things work.

The Objectives

- Standardize documentation and workflows so that clinicians are versatile and agile across venues and specialties
- Optimize for key sub-specialties to achieve greater efficiencies
- Create clinical pathways for key disease states that help to ensure the optimal standards of care e.g. acute kidney injury
- Understand where gaps in documentation or workflows result in dropped or neglected charges
- See where automation can help to reduce upstream errors and omissions that cause significant downstream losses
- Help your organization make the transition from a Meaningful Use view towards a Value-based Care view
- Standardize design and build of EHR and workflows to allow flexibility in IT staffing and consistency in problem-solving
- Get “buy-in” from clinical staff and C-suite to help them understand what resources/investments are required to achieve their goals... and the benefits they can expect.
- See how better training and communication can help reduce the burden on lean IT staff

The Interventions

Clinician Interviews

We run “diagnostics” on your people to find out where the gaps may be found between IT design and real-world usage.

Nurse-to-nurse, physician-to-physician, tech-to-tech conversations that really make a difference.

Revenue Gap Analysis

Look for common disconnects that prevent key charges from dropping into the system.

Work with clinical teams (peer-to-peer) to stress the importance of proper workflows and documentation.

Current-State Assessment

Have a “wellness check” on your system from experienced consultants who have seen what works (and doesn’t) at dozens of similar organizations.

Gain insight into “under the hood” optimizations that can improve upon standard, out-of-the-box Cerner implementations.

Peer-to-Peer Support

At-the-elbow training and support for all types of clinicians in key specialties—in-patient or ambulatory—to help encourage best practices and drive adoption of important initiatives and workflows.

Reporting Review

Make certain that value/reporting metrics are supported by the required documentation from the EHR to avoid shortfalls and disqualifications.

Ensure that all CMS/MACRA/MIPS requirements are being met.

Optimization

Gain understanding of the full potential of your current system and learn the proven pros and cons to making additional investments—from consultants who can be truly objective. Learn what has been proven effective in other IT groups like yours.

You don’t have to do it alone!

If you’re looking to do more with your Powerchart™ implementation, you owe it to yourself to speak with an experienced consultant from S&P Consultants.

Decades of real-world experience implementing, optimizing, and customizing Cerner solutions allow us to do things others can't. Last year, KLAS recognized S&P Consultants as “the market leader in Cerner implementation,” and now in 2021 S&P Consultants has been honored with the highest industry ranking: #1 Best in KLAS — for Implementation Leadership (Small). Contact us today to speak with a consultant who can quickly come up to speed on the needs of your team—and point you toward some of the many satisfied clients who have benefitted from our help.

BEST IN KLAS HIT IMPLEMENTATION LEADERSHIP (SMALL) 2021

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